



Wael Raies

Group Head, Corporate Business

The Saudi National Bank

Mr. Raies is responsible for Corporate Businesses Group Since Nov 2022 at SNB. Under his current role he covers all corporate Commercial business segments including Commercial, Corporate, Large Corporate and Global Corporate. Also he is responsible for Corporate Finance business, which includes Project Finance, Structure finance, Debt Advisory, Syndication and agencies. Also Under his current role he is responsible for Restructuring and Collection for Whole Sale Banking.

Experience:

Mr. Raies has over 24 years of banking experience. Starting at the former Saudi American Bank (SAMBA Group) in 1999. He joined former NCB in 2002. During his tenure at NCB, he was responsible for Central Region Corporate banking, Eastern Region Corporate banking and he covered the business Kingdom wide at NCB head office in Jeddah. Also he managed Financial Restructuring & Remedial Business in NCB.

He was assigned as CEO and Board Member of Turkiye Finans Bank in the republic of Turkey (NCB's Turkish subsidiary) between 2016 and 2020. He rejoined NCB as Corporate Banking Group Head at NCB from March 2020 till the merger between NCB and SAMBA that was concluded on April 2021.

Prior to his banking experience Mr. Raies was responsible for Qatar's Oil Wells in Dukhan City in His capacity as the Engineer in charge of Schulmberger Wireline & Testing Co. During his engineering career he served on offshore rigs in Qatar, UAE and Saudi Arabia.

Mr. Raies holds an Electrical Engineering Bachelor Degree from King Fahad University of Petroleum and Minerals and a Master Degree in Business and Administration from King Saud University. Aside from many Technical, Banking and Managerial training at many reputable institutions such as INSEAD and Harvard Business School.

Internal committees' memberships:

- Member of Higher Management Committee
- Member of Credit and Remedial Management Committee
- Member of Asset and Liability Committee
- Member of Customer Care Committee
- Member of Micro, Small & Medium Enterprises Committee
- Member of Disbursement from Purification Account Committee
- Member of Anti-Fraud Committee

Current external positions and memberships:

- Chairman of Turkiye Finans Bank - Republic of Turkey
- Member of Saudi Turkish Executive Business Console